

Request for Proposal (RFP)

for VMware Licenses Renewal

AB Bank PLC.
Department of Information Technology
30-31 Dilkusha C/A, Dhaka 1000 Bangladesh

DISCLAIMER

The information contained in this Request for Proposal (“RFP” or “Tender”) document, or any information provided subsequently to bidders, whether verbally or in documentary form by or on behalf of AB Bank PLC. (“The Bank”), is provided to bidders under the terms and conditions set forth in this RFP document.

This RFP is neither an agreement nor an offer but an invitation from The Bank to interested parties to submit their bids. The purpose of this RFP is to provide bidders with relevant information to assist in formulating their proposals. The Bank does not claim that this RFP contains all the information required by each bidder. Each bidder should conduct its own investigations and analysis to verify the accuracy, reliability, and completeness of the information provided and seek independent advice where necessary.

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The Bank reserves the right, at its sole discretion, to update, amend, or supplement the information in this RFP without any obligation to do so.

CONFIDENTIALITY / NON-DISCLOSURE

By opening this RFP, bidders agree not to disclose or share the information contained herein with any third party. The Bank reserves the right to utilize the information submitted in response to this RFP as deemed appropriate. Bidders may request confidential treatment for any portion of their response by clearly indicating the sensitive section in writing. If confidentiality cannot be granted, the bidder will have the option to withdraw its proposal.

INTRODUCTION

AB Bank PLC. invites qualified vendors to submit proposals for the VMware Licenses Renewal.

SCOPE OF WORK

VMware Licenses Renewal for three (3) years from April 30, 2026, to April 29, 2029, from VMware by Broadcom for Contract ID # 53032487 of following Licenses.

Sl.	Part Number	Product	License Type	Term (Year)	Quantity
1	VCF-VSP-FND-1Y	VMware vSphere Foundation	Subscription	3 Years	648
2	VCF-SRM	VMware Site Recovery Manage	VM	3 Years	100

VENDOR REQUIREMENTS

Only bidders meeting the following criteria are eligible to respond to this RFP:

- Must be a legally registered entity in Bangladesh.
- The bidder must be a regular taxpayer.
- Must submit a Manufacturer's Authorization Letter (MAF) from VMware by Broadcom authorizing the vendor to submit the bid for the renewal.
- Must have at least three (3) years of prior experience in providing VMware support services to banks in Bangladesh.
- Any bidder who has been blacklisted or barred by any Government Department, Financial Institution, Bank or Regulatory Body shall be disqualified. A Litigation Declaration Letter must be submitted.

PROPOSAL SUBMISSION

- **Technical Proposals** must be emailed to rfp@abbl.com with the subject line:
- **“Proposal for Renewal of VMware 2026-2029”**
- A hard copy of **Commercial Proposal** must include itemized costs (**including VAT & Tax**), sealed in an envelope and addressed to:

Head of Administration

AB Bank PLC.

The Skymark, Level 4, 18 Gulshan Avenue, Dhaka 1212, Bangladesh

SUBMISSION GUIDELINES

Proposal Submission Deadline: **April 23, 2026**.

TECHNICAL BID FORMAT

Proposals must include:

1. Letter of Proposal
2. Manufacturer's Authorization Letter (MAF) from OEM or its authorized distributor
3. Prior experience certificates for providing VMware support in the Bangladesh banking sector

COMMERCIAL BID FORMAT

The commercial offer must include the following table duly filled up.

Part Number	Product	License Type	Term (Year)	Qty	Cost incl. VAT & Tax
VCF-VSP-FND-1Y	VMware vSphere Foundation	Subscription	3 Years	648	
VCF-SRM	VMware Site Recovery Manage	VM	3 Years	100	

PAYMENT TERMS

- Total cost should be inclusive of all VAT and taxes.
- Bidders may quote in either Bangladeshi Taka (BDT).
- Payment will be done on a yearly basis.
- No advance payment is allowed.

CONTACT INFORMATION

For any clarifications, please contact rfp@abbl.com.